BUSINESS CLUB

YEARBOOK
2025

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EMBASSY OF THE KINGDOM OF BELGIUM

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Callista

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Deceuninck

Dusitex

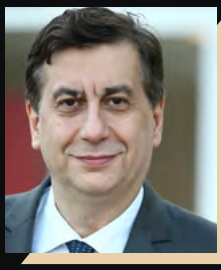
Gentaur Bulgaria

Belogradchik Mining Company

Sensata

Valina AD

H.E. Mr. Paul Lambert
Ambassador of the
Kingdom of Belgium



Spiros Nomikos
Vice-President BBL
Business Club

Sylvain Collot
President BBL Business
Club

Dear Reader,

It is our pleasure to welcome you to the forth edition of the Yearbook of the Belgium-Bulgaria-Luxembourg Business Club.

This publication is more than a collection of company profiles – it is a reflection of the growing and vibrant business ties between our three countries. For decades now, Belgian companies have found a trusted partner in Bulgaria, contributing to the local economy through long-term investments, innovation, and job creation. From Sofia and Plovdiv to Varna and beyond, their presence is a testament to the strong foundation of privately owned, medium-sized enterprises that are at the heart of Belgium's economic DNA.

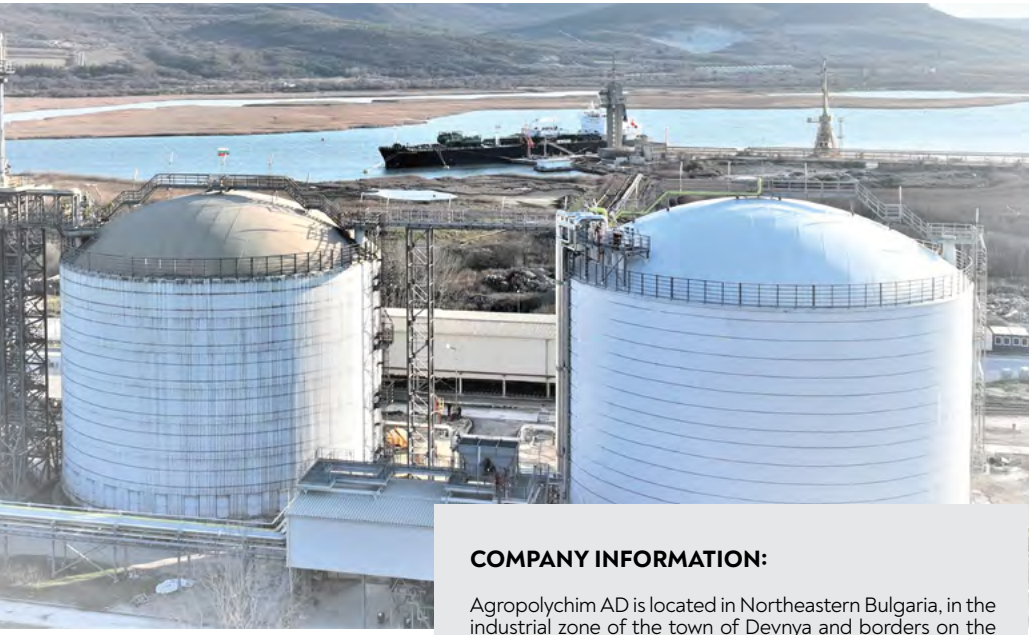
In recent years, we have seen a notable resurgence of interest from Belgian and Luxembourg businesses in the Bulgarian market. Our members are not only expanding their footprint – they are helping shape a more sustainable, responsible, and forward-thinking business landscape.

This Yearbook is dedicated to the people behind that progress: the business leaders, entrepreneurs, and teams who work each day to build lasting partnerships and deliver value across borders.

We also extend our heartfelt thanks to everyone who contributes to the growth of the BBL Business Club – with time, vision, and commitment to community.

We invite you to explore the stories, achievements, and ambitions of our members – and to be inspired.

Enjoy the read!



AGROPOLYCHIM

Company details:

Year of establishment in Bulgaria: **1974**

Number of staff as of 1st of Mar 2023: **1012 persons**

Investments over the last 3 years: **86,096 BGN**

COMPANY INFORMATION:

Agropolychim AD is located in Northeastern Bulgaria, in the industrial zone of the town of Devnya and borders on the port of Varna – West.
Agropolychim AD was incorporated in 1974 as a state-owned enterprise and in 1999 the Bulgarian Privatization Agency sold 63% of the capital of the Company. Nowadays Agropolychim AD is a completely private company with Bulgarian and Belgian shareholding interest.

The company is a leading producer of nitrogen, phosphorus and combined fertilizers in Bulgaria and a market factor on the map of the fertilizer production and trade in Southeastern Europe with an evolving product nomenclature able to meet the growing needs of innovative farmers regarding efficiency and quality.

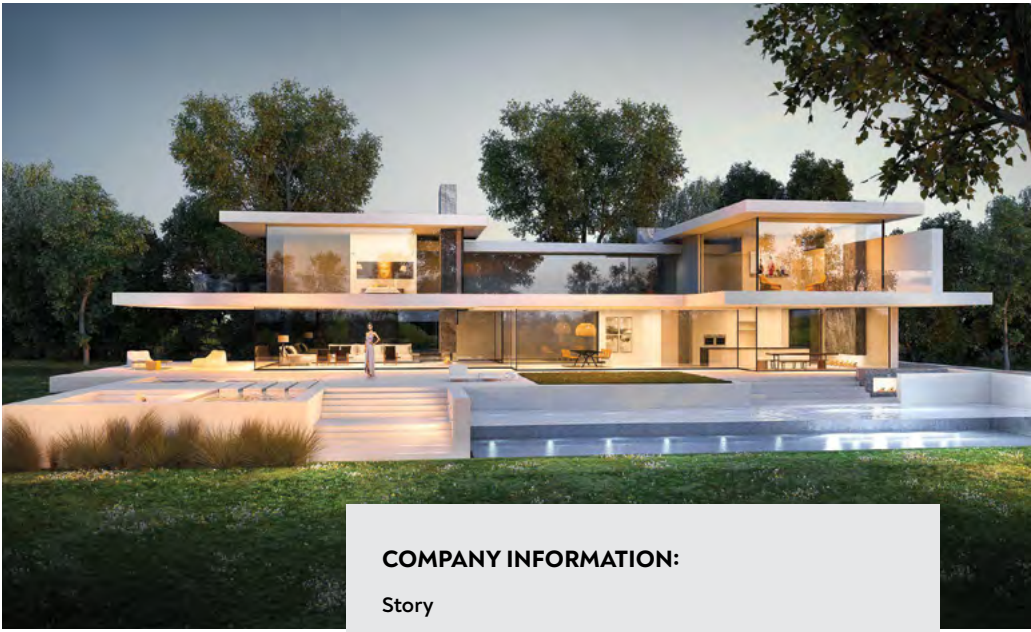
Agropolychim invests in the expansion and the modernization of the production applying the best available production practices.

Guided by the needs of our customers and offering products satisfying the requirements of the market, the company provides an individual service in conformity with the specific needs. The relevant results are goods and services of the highest quality in compliance with the global standards.

The way Agropolychim enhances its competitiveness is through diversified products, effective resources, raw materials of quality and modern logistic solutions.

The main corporate responsability is the commitment to manufacture with care for the environment and the health.

The mission statement of Agropolychim is focused on making profit, sharing, and having fun. That is the way of thinking, acting, and communicating the corporative strategy in terms of innovation and development.



berkeinarchitects

Company details:

Year of establishment: **2014**
Number of employees: **50**

Phone: +32 (0) 9 227 88 27

Email: info@berkein.com

Address: Bellemstraat 50, 9880 Aaalter, Belgium; 132 Mimi Balkanska, Sofia

Website:
www.berkeinarchitects.com

COMPANY INFORMATION:

Story

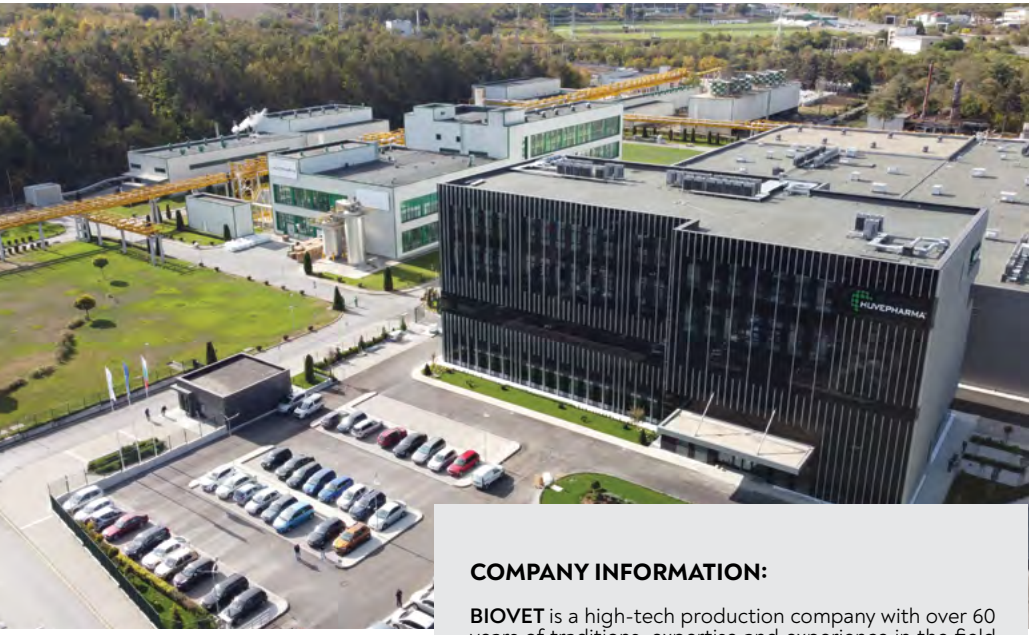
Berkein Architects is an architecture company with more than thirty years of experience, located originally in Aalter, Belgium. During that period we have grown rapidly and steadily. In response of that rising demand for our services, in 2014 a subsidiary architecture office opened in Sofia, Bulgaria and thus, a new chapter of our company has been created. Today, our international team consists of more than 60 architects and engineers.

Direction

Proud of what we have achieved, we strive to keep the momentum with professional approach and hard work. Motivated by the Belgium's market demand and confident based on our numerous achievements, our bureau is pursuing new international opportunities all over the world...

Activity

We specialize in the design of residential projects on different scales – from urban planning projects to interiors of single family houses, as well as in the design of offices, department stores and industrial buildings.



Company details:

Year of establishment: **1961**
Number of employees: **2480**
Key investments since establishment in Bulgaria: **160 million EURO during the last 3 years**

Phone: +359 350 6 56 19

Email: biovet@biovet.com

Address: 39, Petar Rakov str., 4550 Peshtera, Bulgaria

Website: www.biovet.com

COMPANY INFORMATION:

BIOVET is a high-tech production company with over 60 years of traditions, expertise and experience in the field of biotechnology industry.

BIOVET is part of Huvepharma which is the fastest-growing global livestock animal health company with a focus on developing, manufacturing, and marketing of animal and human health as well as nutrition products.

BIOVET has 3 manufacturing sites – in Peshtera, Razgrad and Botevgrad. The main production is fermentation. At present, Biovet sites have over 10,000 m3 fermentation capacity, chemical purification plants as well as blending and final formulation facilities. In 2023, the erection of a state-of-the-art plant for production of vaccines for animal health care was completed which will further expand the broad company product portfolio, which comprises over 100 products marketed in over 100 countries on 6 continents.

BIOVET has its own research and development center where over 100 highly qualified specialists in the field of biotechnology work with many years of experience and results in the implementation, scaling and improvement of bioprocesses and technologies.

BNP PARIBAS
The bank for a changing world

Company details:

Year of establishment: **1994**
Number of employees: **104**

Phone: +359 884 003 376

Email: bulgaria.bnpparibas@bnpparibas.com

Address: Business Park Sofia, Building 14, Floor 1, Mladost 4 District PO Box 6, 1766 Sofia

Website: www.bnpparibas.bg

COMPANY INFORMATION:

BNP Paribas in Bulgaria

BNP Paribas has been present in **Bulgaria** since 1994. Today, highly committed Bulgarian teams of more than 104 people deliver first-class service and solutions to our clients through the two entities present on the local market:

- **BNP Paribas S.A. – Sofia Branch** (Corporate and Institutional Banking); part of BNP Paribas Group, provides services to corporate clients, offering a full range of products and services in corporate and investment banking, as well as customized financial solutions. More information at bnpparibas.bg BNP Paribas S.A. – Sofia Branch

- the insurance company **BNP Paribas Cardif** since 2006: information at https://bnpparibascardif.bg/

BNP Paribas is a key player in international banking, has a presence in 64 countries, with more than 178,000 employees. The Group supports all its customers – individuals, associations, entrepreneurs, SMEs and institutions – in the success of their projects through its financing,investment, savings and protection solutions in a changing world.

BURGOZONE

Company details:

Year of establishment: **2005**
Number of employees: **42**

Phone: +359 (0) 2 856 8172

Email: office@burgozone.bg

Address: 124V/A, Tsar Boris III Blvd., Sofia 1602, Bulgaria

Website: https://burgozone.bg/

COMPANY INFORMATION:

Ownership: Family-owned

International footprint: 4 continents

Key markets: Export markets: Benelux, UK, US, Japan, Brazil; domestic market

Chateau Burgozone is a boutique family winery perched on the banks of the Danube river and surrounded by its 100ha of single vineyard. The winery is shaped and named after the ancient Roman fortress Burgozone and produces elegant PGI Danube Plain wines from international grapes as well as the indigenous grapes: Tamyanka and Gamza. The initiative was started 20 years ago and today the wines of Chateau Burgozone have become a benchmark for modern and elegant Bulgarian wines. Sustainability is at the core of Burgozone values and all the wines are made from hand-collected grapes with limited yield and are representative for the Danubian Terroir. The winery was nominated three times Golden Winery of Bulgaria by the Export Agency of the Ministry of Economy. Burgozone wines are exported in 24 countries on 4 continents and can be enjoyed in numerous Michelin star restaurants around the world. The winery is awarded with hundreds of medals from international wine competitions and famous as the Top 6 producer of Viognier in the world, Top 6 Pinot Noir in USA, Most awarded Chardonnay on the Balkans and the only Bulgarian wine amongst the Top 100 Best Buys in USA.

For nature lovers, Chateau Burgozone offers private and corporate visits and tastings in the Pavilion Belle Vue nested in the vineyards, where guests can enjoy an unforgettable experience with breathtaking views combining vines, the Danube river and Esperanto island.

caroline biss

Company details:

Year of establishment: **1997**
Number of employees: **470**
Key investments since establishment in Bulgaria: **privatization of another factory – Legia in Rakovski**

Phone: +359 31512147

Email: info@legia.bg

Address: 47 G.S.Rakovski Blvd., 4150 Rakovski; BULGARIA

Website: http://legia.bg/

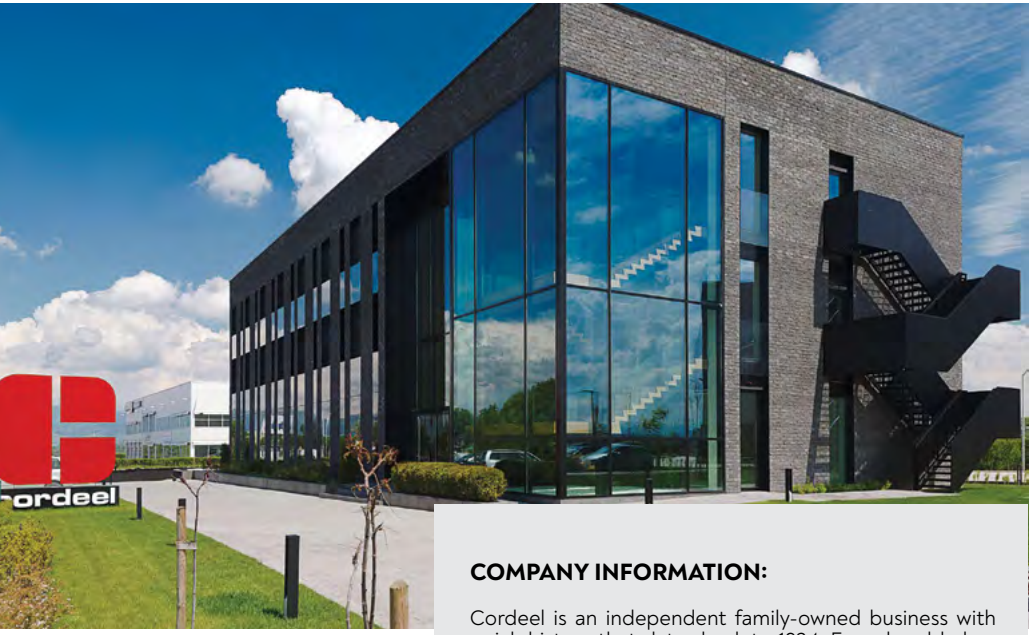
COMPANY INFORMATION:

2 production sites in Bulgaria:

- Valina (Asenovgrad) – privatization in 1997 – 180 persons
- Legia (Rakovski) – privatization in 2000 – 290 persons

Belgium's fashion house Caroline Biss came to Bulgaria in 1997 with the idea to find extra capacity for its growing production needs. The first privatization went well. Shortly, the company was upgraded to the necessary standards. The success of this investment triggered another privatization – Legia in Rakovski.

There was a lot of demand from other Belgian fashion houses for quality production. Legia started to work for those companies. Today, the group does – apart from its own Caroline Biss production – another 15 Belgian fashion brands, amongst them several Antwerp designer labels. Approximately 30,000 garments are produced on a monthly basis.



cordeel

Company details:

Year of establishment: **1999**
Number of employees: **86**
Key investments since establishment in Bulgaria: **above 35,000,000 Euro**

Phone: +359 (2) 489 6757

Email: info@cordeel.bg

Address: 36 Chelopeshko Shose Str., 1839 Sofia, Bulgaria

Website: www.cordeel.bg

COMPANY INFORMATION:

Cordeel is an independent family-owned business with a rich history that dates back to 1934. From humble beginnings, our determined focus on personal attention, long-term relationships, quality and service has made us what we are today: a European player that masters every aspect of the construction process.

In Bulgaria we are active as a general contractor in the last 20 years building construction projects in industrial, retail and commercial sectors. Our motivated local team is sharing the company values – delivering quality in a safe manner, acting smart, focusing on growth. As a key principle, "Partners for the Future" is deeply embedded in our business culture. Our commitment to forging lasting relationships applies to clients as much as it does to subcontractors, suppliers and employees.

"Design & Built" has become an increasingly popular concept and Cordeel Bulgaria employs all group's international experience and know-how to benefit clients. By acting as a one-stop shop handling the entire process, Cordeel minimises the worries and risks for the client and uses its insight to optimise construction, functionality, execution time, sustainability and budget.

We continue to look ahead and seek innovative ways to build even better, smarter and more sustainably. We are committed to building a solid foundation to achieve our ambitions without ever compromising on quality and personal attention.

Crosstrade Balkan ltd.

Company details:

Year of establishment: **1993**
Number of employees: **8**

Phone: +359 2 980 2832;
+359 2 980 3812

Email:
office@crosstradebalkan.eu

Address: 6A Tri ushi street, building 5, floor 5, 1000 Sofia

Website:
www.crosstradebalkan.eu

COMPANY INFORMATION:

Crosstrade Balkan was born in 1993 as the first subsidiary of the Belgian Lalemant Group in Eastern Europe. Nowadays Crosstrade continues to prosper as an independent family-owned company and excels in the modern dynamics of our business environment.

Trading and distribution of chemical products
Crosstrade is the exclusive representative of global chemical producers of coating and flooring systems, engineering plastics, PU insulation formulations, technical fabrics and more.

Our clients include large industrial companies who insist on accuracy and quality as well as smaller workshops who value flexibility and personal attude in business. With warehouse locations near Sofia and the Black Sea ports we ensure fast and convenient deliveries with uninterrupted service.

Transport and forwarding solutions
The Forwarding division of Crosstrade offers a full range of international transport services for container-, truck-, rail- and air shipments. We provide solutions for danger-class or temperature-sensitive cargo like chemicals, medicines and food products.

DEVIN
От сърцето на Родопите

Company details:

Year of establishment: **1992**
Number of employees: **616**
Key investments since establishment in Bulgaria: **Product innovations, production capacities, corporate social responsibility and sustainable development**

Phone: +359884700546

Email: h.vucheva@spadel.com

Address: 13 B, Tintyava Str., ent. A, floor 5, Sofia

Website: www.devin-bg.com

COMPANY INFORMATION:

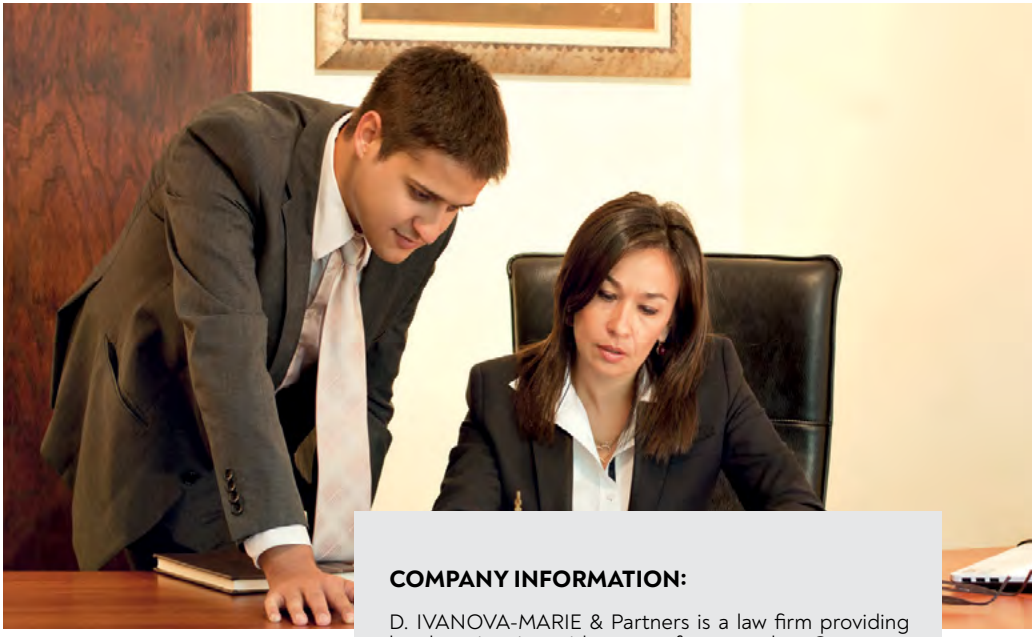
Since its establishment in 1992, Devin JSC has been a leader on the natural mineral water market in Bulgaria. The water sources and the bottling facility are located in an ecologically clean area in the region of Devin, at the heart of the Rhodope Mountains, where the DEVIN brand products come from – natural mineral water (non-carbonated, carbonated and enriched with vitamins) and spring water. The company is an exclusive distributor of Red Bull energy drinks and Granini fruit juices for Bulgaria.

The company is headquartered in Sofia and has its own sales and distribution network with national coverage. Devin JSC is a responsible company that invests in the economic, social and cultural development of society through initiatives aimed at regional development, environmental protection and education.

Since 2017, the company has been part of the Belgian group Spadel – a leading producer of natural mineral water in the Benelux (Belgium, the Netherlands and Luxembourg) and France.

As of 2021, Devin JSC has been a certified carbon neutral company with validation issued by the international climate consulting organization CO2logic and approved by the accredited and independent certification body Vinçotte. It is the first Bulgarian FMCG company to achieve carbon neutrality both at the company level and at the product level.

Since March 2022 Devin JSC has been the holder of the prestigious B Corp™ certificate, which distinguishes companies meeting the highest social and environmental standards and making a long-term commitment to a positive impact on society.



COMPANY INFORMATION:

D. IVANOVA-MARIE & Partners is a law firm providing legal services in a wide range of areas such as Corporate Law, Commercial contracts and transactions, Foreign Investments, Distribution, Franchising, Intellectual property, Labour Law, Taxation, Double taxation treaties, Real Estate Law and purchase of property, Construction and Urban Law, Posting of Workers and Employees to Member States of the EU, French and Swiss commercial law and others.

The law furn is managed and represented by Daniela Ivanova-Marie, attorney-at-law and member of Sofia Bar and Paris Bar. She founded the Bulgarian-French law office in 2004 in Sofia for the purpose of helping French and English-speaking customers in the development of their business affairs in Bulgaria.

Our team brings together young and professionals partners – attorneys-at-law, and associates most of which have obtained legal degrees both in Bulgaria and in France/Switzerland. All members of our team have excellent command of Bulgarian, French and English and they can offer to our customers advice in a wide range of legal areas.

Company details:

Year of establishment: **2004**

Phone: (+359 2) 9887700; (+359 2) 9887701; (+359) 898810882; Fax: (+359 2) 9896405

Email: daniela.marie@dimavocats.bg

Address: 21-V Patriarh Evtimiy Blvd, fl. 3, apt. 52, 1142 Sofia, Bulgaria

Website: www.dimavocats.bg

Company details:

Year of establishment:
M.06/ 2005
Number of employees: **84**

Phone:
+359884224632,+359888478177

Email:
vesela@downcreators.com,
office@downcreators.com

Address: 4160 Brezovo,
012056 UPI Selskoto

Website:
www.downcreators.com

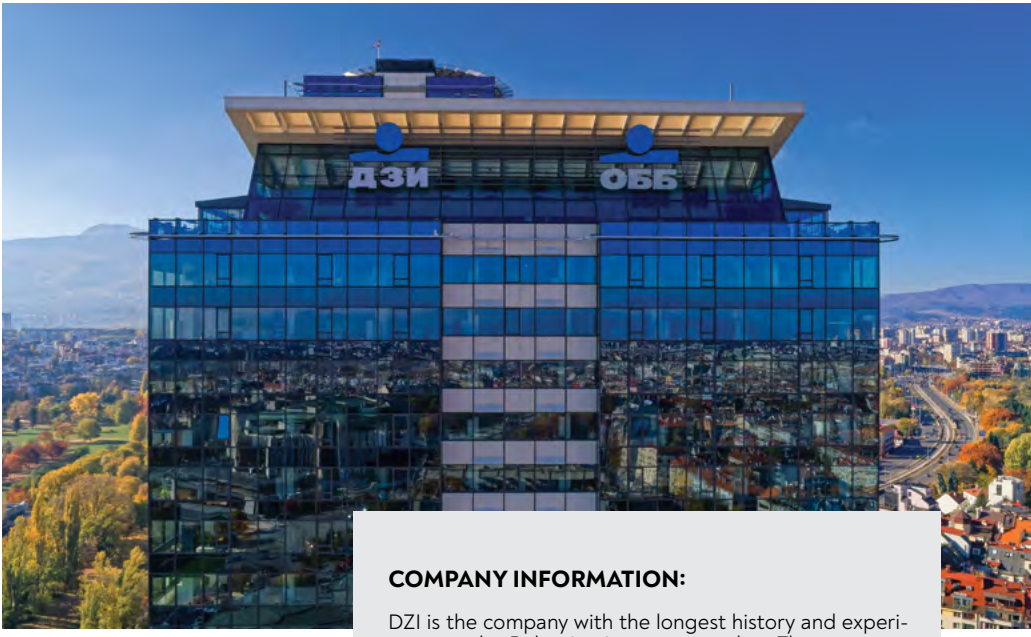
COMPANY INFORMATION:

Down Creators is a down and feather processing company based in the heart of Bulgaria's Rose Valley. Founded 20 years ago, the company has steadily grown into one of the leading European exporters of high-quality down to Japan, supplying some of the most renowned luxury brands.

The company distinguishes itself through its fully in-house developed technology, which supports both high production standards and environmentally responsible practices. This technological independence allows for continuous improvement in quality, process efficiency, and sustainability across all operations.

Down Creators plays a dual role in the industry – as both a processor of premium raw materials and a manufacturer of finished bedding products. The production facilities, based entirely in Europe, operate under strict quality control protocols and offer both branded and private label solutions tailored to specific partner needs.

The private label service includes flexible customization options for product design, sizing, filling types, and branding. The company's approach emphasizes adaptability, long-term partnerships, and precision in meeting the individual requirements of clients across different markets.



Company details:

Year of establishment: **1946**
Number of employees: **700+**
Key investments since establishment in Bulgaria: **The company – insurance market leader in Bulgaria – has been part of the Belgian banking and insurance group KBC since 2007.**

Phone: 0700 16 166

Email: clients@dzi.bg

Address: 89b, Vitosha Blvd. | UBB Millennium Center, 1463 Sofia

Website: www.dzi.bg

COMPANY INFORMATION:

DZI is the company with the longest history and experience on the Bulgarian insurance market. The company, a symbol of insurance in Bulgaria, develops and offers a full range of products in the areas of non-life insurance and life insurance, as well as products related to health risks. DZI is an innovative market leader with fully digital presence. In response to emerging market trends and customer needs, the company has launched a large number of innovative and digital projects and services. DZI's mission is to develop customer service in accordance with the latest trends and technologies, by expanding communication channels and actively including all opportunities for online connection with customers, using the opportunity to turn quality service into a successful sale.

For the last 5 years DZI has been among the top three of insurance companies with the most satisfied clients, according to IPSOS. The company has been awarded as "Insurer of the Year" a total of 9 times, including in 2022. The company has a well-developed sales network – 160 own sites. It is characterized by high reliability and correctness in fulfilling its commitments to customers. DZI has more than 800,000 customers across the country, a well-developed distribution network and key partnerships. The company puts customers at the center of everything it does, offering products that help them feel safe and secure about themselves, their loved ones and their property.

COMPANY INFORMATION:

Since 2010, we at Eastvantage have been creating meaningful work relationships across the globe through our premier managed services and outsourcing solutions. We support businesses in attaining their goals while driving cost reduction and fostering growth and scalability in an ever-changing business landscape.

We combine operational excellence with cutting-edge technology to deliver desired outcomes. Our diverse team offers unparalleled expertise and deep knowledge 24/7 in 13 languages from our offices in the Philippines, India, Vietnam, Bulgaria, and Morocco.

Company details:

Year of establishment: **2010**
Number of employees: **1 200** worldwide; 6 in BG

Phone: +359 884 71 91 12

Email: joeri.timp@eastvantage.com

Address: 82, Patriarh Evtimiy Blvd., 1463 Sofia

Website: https://eastvantage.com/

COMPANY INFORMATION:

EMEA Xpress is a specialized **express transport company** operating across **Europe, Turkey, and Morocco.** our headquarters are is in **Bulgaria,** with additional offices in **Romania, Turkey, North Macedonia and Morocco,** allowing us to efficiently manage operations across these regions.

We primarily serve the **automotive and aerospace** industries, where time-sensitive deliveries are crucial. Our teams work **24/7** to ensure that urgent shipments reach their destinations as quickly and securely as possible.

A key strength of EMEA Xpress is our **Control Tower system,** which provides **real-time tracking updates.** This level of monitoring allows our partners to have full visibility on their shipments and ensures smooth and transparent logistics operations.

With a deep understanding of industry requirements and a commitment to efficiency, **EMEA Xpress continues to support businesses with tailored, high-speed transport solutions.**

Company details :

Year of establishment: **2020**
Number of employees: **25**

Phone: +359889393915

Email: alexisd@emea-xpress.eu

Address: 11, Treti Mart, 1532 Kazichene

Website: http://www.emea-xpress.com/

Emkotek
индустрия, екология, инфраструктура

COMPANY INFORMATION:

EMKOTEK is a high quality industrial equipment supplier for the toughest applications in Chemical and Petrochemical industries, Metallurgy, Pulp and Paper Mills, Power stations, Sugar, Mining, Water and waste water, Food industry, Pharmaceutical, etc.

Our pumps, mechanical seals, gaskets, packings, fans, compressors, munchers, screens and more are used where high reliability and safe operation of the equipment is required.

EMKOTEK builds and expands the relationship between the largest Bulgarian companies and the equipment manufacturer leaders in their fields, enabling the access of Bulgarian companies to the latest products and technology solutions from market leaders.

Our partners:

· We have established close cooperation with carefully selected partners – mostly leading companies in their field.
· Our partners are technology leaders in their field, creating conditions for access of Bulgarian companies to the latest products and technology solutions worldwide.
· Represented companies are distinguished by world class quality, meet the latest European and world requirements and standards, and in some areas of industry in this country have for decades proven to be among the most reliable and secure technology solutions.

Our clients are in the field of:

Chemical and Petrochemical, Oil & Gas, Metals, Power plants, paper mills, cement factories, Food Industry, Mines, Water and wastewater treatment, equipment manufacturers

Company details:

Phone:
02 / 950 28 75

Email:
info@emkotek.eu

Website:
http://www.emkotek.eu

COMPANY INFORMATION:

Energy Consult & Design Ltd. brings knowledge and technological innovation together in Project Design, management and coordination where partnership, vision, and cooperation converge across the following dynamic service fields.

Start Your Project with Detailed Feasibility Studies and Concept Design's:

Whether it is production capacity extension or logistic and storage problem solving, complex energy efficiency improvement or state of the art technology evaluation, partner with us for your next venture!

Elevate Your Project with Precision Design and Engineering:

Bring your projects to a higher level with our team of specialized engineers. We craft concept designs to detailed design that span a spectrum of crucial elements. We create 3D models, general drawings, PFD, P&ID, technical specifications, tender documentation, BOQ, schedules, etc. We're here to design excellence.

Project Management: Entrust your projects to our dedicated project managers. We seamlessly integrate the detailed design into execution for MEP and special technics, ensuring that every facet of your project receives the attention it deserves.

Seamless 3D Project Coordination:

Navigate the complexities of modern design and construction with our team of BIM Coordinators and Modelers. Proficient in CAD software, we bring precision to coordination.

Accurate Construction Support:

Our services extend beyond detailed design, to the construction phase, overseeing the installation and commissioning of MEP systems to ensure design intent is fulfilled and systems operate efficiently. Effective coordination and planning prevent clashes and errors, ensuring smooth construction timelines, no impact on additional cost, and timely project delivery.

At Energy Consult & Design Ltd., we don't just provide solutions, we engineer success. Join us in shaping a future where innovation meets expertise.

Our LinkedIn page: https://www.linkedin.com/company/energy-consult-design-ltd/

ENERGY CONSULT & DESIGN LTD.

Company details:

Year of establishment: **2015**
Number of employees: **8 employees + 12 associated member**

Phone: 00 359 876 60 23 44

Email: support@energycandd.com

Address: Vitosha district, 11, Panorama Sofia Str., ground floor, office 2, 1756 Sofia, Bulgaria

Website: Energy Consult & Design Ltd.: Overview | LinkedIn

Company details:

Year of establishment: **1996**
Number of employees: **under 20 + ~330 in subcontracting in Bulgaria (on different sites)**
Key investments since establishment in Bulgaria: **Acquired real estate (offices, garages and retail) and invested in production companies**

Phone: +32 477 65 16 24

Email: contact@ebtra.com

Address: Ivel Business Centre, 2A Klokotnitsa street, 3rd floor, office 14-15, 1202 Sofia

Website: www.ebtra.com

COMPANY INFORMATION:

EBT (Euro-Balkan Trade) has expanded into several business activities throughout the years. With strong, experienced and dedicated teams on the ground in both Bulgaria and Belgium, EBT guarantees a professional, trustworthy and qualitative approach across all activities. Our main focus is on investing in real estate (mainly offices, parking lots and retail spaces) and in steel production companies (mostly producing earth moving equipment). On the side we engage in trading between Bulgaria and the Benefralux (mostly machinery) as well as offering consulting services.

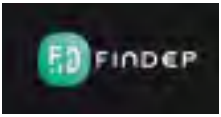
Company details:

Year of establishment: **2003**
Number of employees: **< 20**
Key investments since establishment in Bulgaria: **Aircraft Cessna 404 Titan for aerial surveying, photo flights and geophysical research; Established facilities for processing of classified digital data according to TEMPEST NATO standard; High-end equipment (hard-/software) for airborne and satellite data processing**

Phone: + 359 (0) 2 920 0477
Email: info.bg@eurosense.com
Address: 2E, Acad. Ivan Geshov blvd., Business Center "Serdika", office 206
Website: www.eurosense.com

COMPANY INFORMATION:

Eurosense is one of the leading aerial surveying, remote sensing, and geo-data companies in Europe, with headquarters in Belgium. The group was created in 1964 and has offices in Belgium, The Netherlands, Germany, France, Hungary, Slovakia, Poland, Bulgaria and Romania. Eurosense specializes in high resolution aerial imagery (up to 2 cm), aerial laser scanning (LiDAR), 3D-modeling, aerial thermography, GIS-consultancy, and other geo-related queries. Customers are both public (government) and private organizations.
As part of the group, Eurosense Bulgaria offers high quality geographical information, derived from two remote sensing sources, being spaceborne and airborne. All data is processed and interpreted by Eurosense to meet high standards for quality, precision and reliability. Acquiring and processing a high-resolution data is key for the products we offer to our clients. Eurosense has cutting-edge instruments and a highly skilled staff taking care of the data acquisition from flight planning to delivery. Through ensuring high quality throughout planning, acquisition, and processing, Eurosense delivers highly accurate geo-data for better decision making by providing imagery, laser scanning point clouds (LiDAR) or 3D models.
The fleet of Eurosense counts four twin-engine airplanes with each being able to mount multiple payloads. Our navigators design a flight plan according to the data-needs to efficiently execute the flight missions. Experienced pilots and system operators guarantee the highest quality of the acquired data.



Company details:

Year of establishment: **2022**
Number of employees: **10**

Phone: +359 895497766

Email: peter@findepspot.com

Address: 37 Georgi Benkovski Str, fl.1, 1000 Sofia, Oborishte

Website: https://findepspot.com/

COMPANY INFORMATION:

FinDep is a one-stop shop for comprehensive financial management solutions. We cater to the diverse financial needs of organizations, from pre-revenue startups seeking VC funding to large CAP enterprises looking to enter the local market. We take pride in our successful track record, having lately guided a $160 billion US company through their entry into the Bulgarian market.

The FinDep management team includes C-Level professionals with expertise in various financial fields. This enables us to provide a range of services tailored to meet customers' specific needs, including but not limited to:

- Financial planning and forecasting
- Budgeting
- Cash flow management
- Financial reporting
- VC & PE deals
- Tax and regulatory compliance

We also provide strategic financial advice, helping businesses optimize their financial performance and achieve their long-term objectives. Our services are available across Europe and the US.

Through our CFO as a Service model, we offer flexible engagement options, allowing businesses to access high-caliber financial expertise without the overhead costs associated with hiring a full-time CFO

COMPANY INFORMATION:

First Estates is a multinational real estate team based in Sofia, bringing together a diverse group of specialists dedicated to delivering care and expertise in every transaction. The team includes agents from Ireland, Scotland, France, and Belgium, alongside highly experienced Sofia natives. Established in 2014, the agency was founded with the vision of introducing high-level service and dependable specialists to the local market. The mission remains the same: providing seamless, end-to-end service to clients.

Company details:

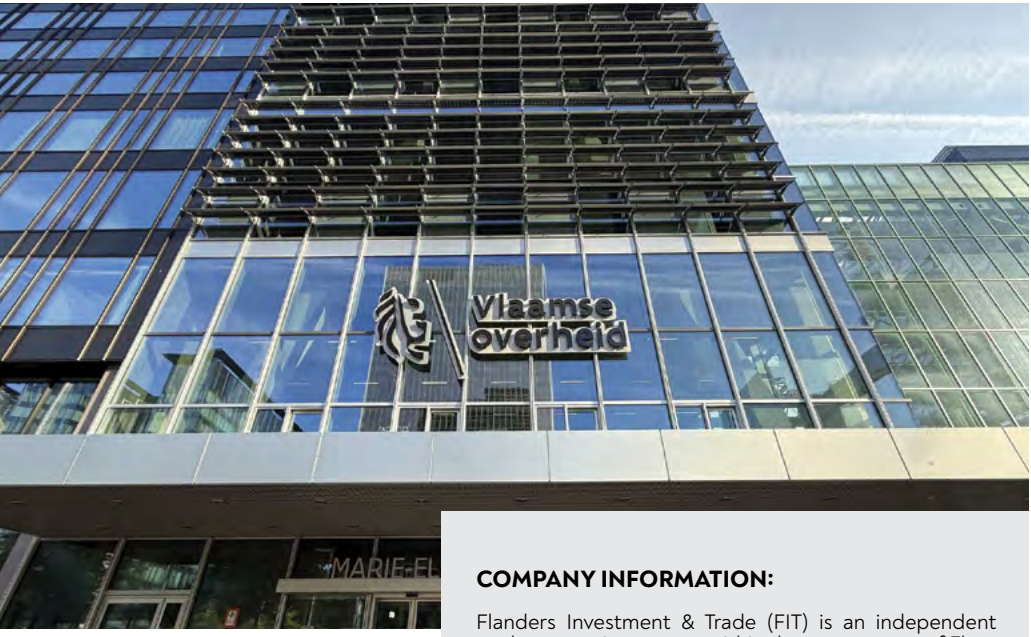
Year of establishment: **2014**
Number of employees: **7**

Phone: 070015151

Email: office@first.bg

Address: 27 A Moskovska St., fl. 1, apt. 4, 1000 Sofia

Website: www.first.bg



FLANDERS
INVESTMENT
& TRADE

Company details:

Flanders Investment & Trade is the worldwide network that accelerates the internationalisation of the Flemish economy by accompanying businesses in international expansion at every milestone.

Email: sofia@fitagency.com

Address: 40, Tsarigradsko Shosse Blvd, Europark Business Center fl.4, Sofia

Website: https://welcome.flandersinvestmentandtrade.com/en

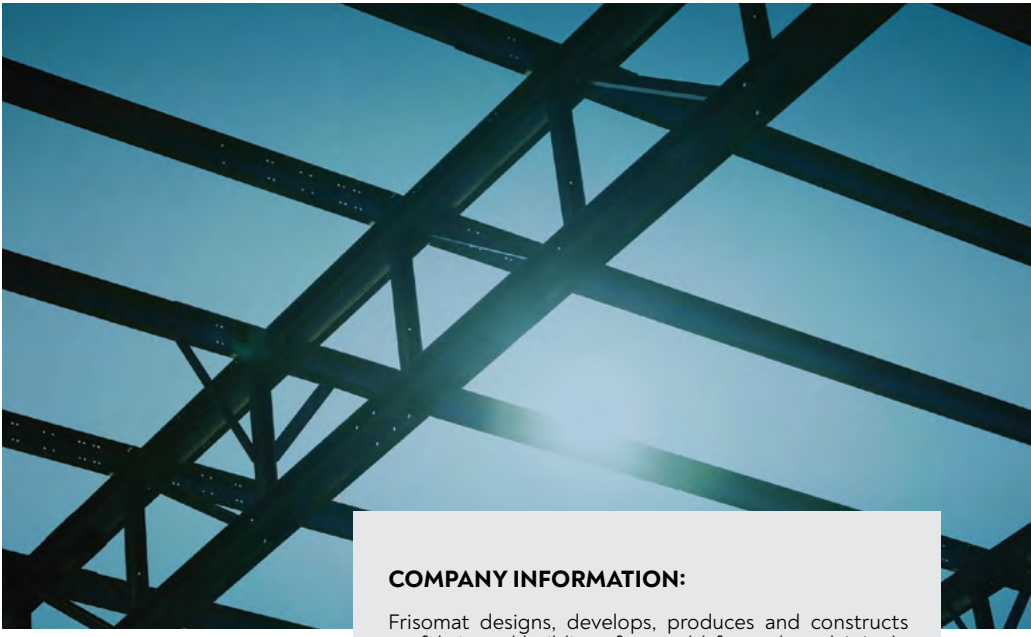
COMPANY INFORMATION:

Flanders Investment & Trade (FIT) is an independent trade promotion agency within the government of Flanders, the northern region of Belgium, focused on international business success. With 90+ local offices worldwide, FIT provides businesses with expert guidance to expand internationally.

FIT helps Flemish companies export by offering strategic advice, market intelligence, financial support, and strategic connections, providing support in every step of the way. It helps companies take their first export steps, establish operations abroad, and grow sustainably in new markets.

It also connects foreign buyers and distributors with Flanders-based producers, helping them access innovative and high-quality products and services.
Additionally, FIT supports foreign investors in setting up operations in Flanders, offering tailor-made assistance to navigate investment processes and leverage the region's many advantages.

Flanders Investment & Trade's global network, industry expertise, and personalised support make it a key partner for businesses looking to grow beyond borders. As a government organization FIT is dedicated only to the success of its clients and offers services free of charge.



Company details:

Year of establishment: **1993**
Number of employees: **45**
Key investments since establishment in Bulgaria: **Storage and logistic building with Frisomat Bulgaria HQ**

Phone: +359 888 55 66 50

Email: bg@frisomat.net

Address: 262 Ring Road, Kambanite, 1715 Sofia

Website: www.frisomat.bg

COMPANY INFORMATION:

Frisomat designs, develops, produces and constructs prefabricated buildings from cold-formed steel. We do understand business needs and try to meet client's requirements, regardless the purpose and the geographical location of their buildings. That is our promise.
Frisomat is a family-owned Belgian company, founded in 1978. Since then, we've built 35,000 buildings across the world.

The Bulgarian subsidiary, Frisomat Ltd, founded in 1993, has been operating on our construction market for 28 years with over 900 buildings in Bulgaria. We have won the trust of hundreds of satisfied customers. Many innovations in the construction systems of Frisomat were born in Bulgaria. Today in Sofia is based the main engineering office of Frisomat, which designs every year hundreds of projects for our clients – in Bulgaria and around the globe.

FRISOMAT's unique, modern technology is its own automated production in Wijnegem, Belgium of cold-rolled, thinner profiles made of high-strength steel, protected from corrosion by hot-dip galvanizing. Zinc coating gives the building a long life without the need for additional maintenance over time. The materials, used in our facade and roof systems are also made of hot-dip galvanized steel with high-quality polymer coating, providing additional protection from the weather. This is an optimal solution with guaranteed maximum strength and durability, combined with optimal weight. Our structures have many applications as industrial, agricultural, sport and leisure buildings.

FRISOMAT is a guarantee for the high quality of the result offered at a fare price!

Company details:

Year of establishment: **2020**
Number of employees: **2**

Phone: + 359 88 443 87 87; + 359 88 909 3989

Email:
info@galisima-one.com

Address: 10 Dragan Tsankov St., apt. 10, 8800 Sliven

Website:
www.galisima-one.com

COMPANY INFORMATION:

International activity: EUROPE, ASIA, CIS
Key markets (Clients): Bulgaria, BENELUX, Germany, Turkiye

COMPANY ACTIVITIES:

GALISIMA-1 LTD has 2 lines of business according the professional experience of its 2 shareholders:

1. International Business Consultancy and Training

• Trade Finance (Documentary Credit – L/C), Projects Finance/Logistic and Customs advising support, Tailor made logistic/commercial documents (Packing List, Preferential/Origin documents, Invoice, various certificates and formalities) and procedures with all assistance needed to move goods between Seller/Manufacturer's to Buyer/Importer`s countries by road/air/sea or multi-modal mode according INCOTERM(S) applicable.
• Managing international contracts/projects according Customs constraints/requirements applicable in export/transit and import countries.

Active Experience of more than 35 years of Vincent (including 25 years activity fin the Belgian then later Luxembourgian entity BELA sàrl) for Steel/Steel Construction/Power Plants Engineering/Biotech companies in Belgium/Luxembourg/France and Germany with presence in Europe, India, CIS, South-East Asia. He also publishes and develops trainings on practical International Business topics (including webinar and online content) for companies, export agencies (AWEX/HUB BRUSSELS), Chamber of Commerce, ...

https://www.youtube.com/watch?v=rd0TjXHUfqA
https://www.youtube.com/watch?v=3Wpbeh-jSe8c&list=PLkbGl6NLfilZDzqdz9FzRx-z2smEILFX-W&index=1&t=20s

2. BENELUX Fine Food Products Distribution & Events in Bulgaria

Given the contacts of Galya and Vincent in Belgium and Luxembourg with several small manufacturers of Fine Food Products (Bean-to-bar bio chocolates, Sweet and Salty butter biscuits, craft beers), GALISIMA-1 OOD started its activities in Bulgaria with BENELUX Fine Food Product distribution. Today a significant part of it is done through product tastings events for privates and companies.

https://www.youtube.com/watch?v=PM-oXq6rT-j0&t=1437s

GEOTECHMIN

Company details:

Year of establishment: **1990**
Number of employees: **85**

Key investments since establishment in Bulgaria: **Development, digitalization and environmental protection on the territory of Ellatzite-Med AD. Working on alternative energy projects, green buildings and most recently on creating green jobs.**

Phone: +359 2 965 02 21

Email: office@geotechmin.com

Address: 9 Lyulin Planina Str., Sofia 1606, Bulgaria

Website: www.geotechmin.com/en/

COMPANY INFORMATION:

Geotechmin OOD is one of Bulgaria's leading private companies, with a legacy spanning over 34 years. Committed to fostering effective and sustainable business development, Geotechmin OOD creates significant value for the national economy and society.

As the parent company of GEOTECHMIN Group, Geotechmin OOD coordinates and supervises the operations of over 20 companies across a wide range of sectors, including mining, construction and infrastructure, trade, energy and climate solutions, and specialized services.

Since 1999, GEOTECHMIN Group has successfully operated the Ellatzite open-pit mine, extracting and processing porphyry copper gold-bearing ores. One of the Group's most notable achievements has been the extension of the Ellatzite mine's operational life beyond 2006, made possible through continuous investments in cutting-edge technologies and the expertise of its team, led by Prof. DSc. Eng. Tzolo Voutov.

In the mining sector, Geotechmin OOD provides integrated consulting services and strategic solutions for mining companies and investors, supporting them throughout the entire life cycle of mining operations.
The company has extensive experience in successfully executing projects in collaboration with esteemed Bulgarian and international partners. Geotechmin's strengths lie in its professionalism, robust resources, and unwavering commitment to environmental stewardship and society.

Hamster Cleaning

Company details:

Year of establishment: **2022**

Phone: 0885 94 18 50

Email: info@hamstercleaning.com

Address: 88 Bulgaria Blvd.,-Sofia, Bulgaria

Website:
www.hamstercleaning.bg

COMPANY INFORMATION:

Hamster Cleaning is an international company with headquarters in Genk, Belgium. The company provides professional cleaning and inspection services of air ducts. It is a proud member of the European Ventilation Hygiene Association (EVHA) and is positioned as the most reliable ventilation hygienist on the European market.

The company is working through an innovative, European standard EN 15780-compliant cleaning process, facilitating indoor quality air across cleanrooms, offices, public and commercial buildings, laboratories, and healthcare institutions.

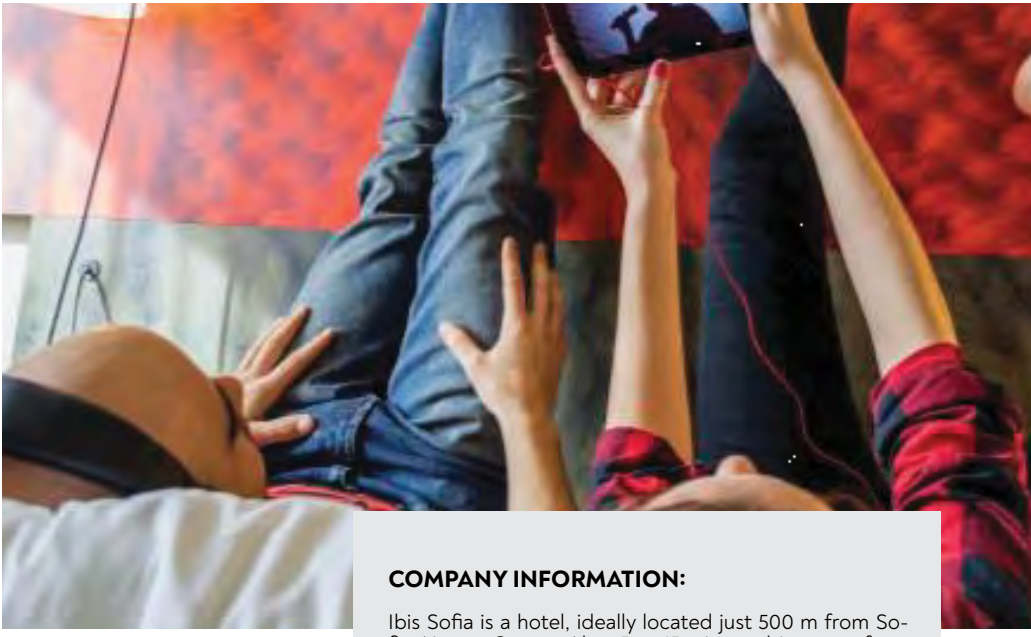
Applying its proprietary 95G -cleaning method, consisting of 3 phases, based on engineering, guarantee, and reliability, the company aims to achieve completely dirt-free ventilation air ducts.

The first phase involves an engineering approach – Smart Inspection of the ducts, in compliance with European standard EN 12097.

The second phase (guarantee) includes preparation for the cleaning process, with tailor-made strategies to the specifics of the building and the ventilation system with minimal disruption in the client's work while assuring the highest cleanliness results.

The final third phase demonstrates transparency (reliability) by a comprehensive intelligent report on the condition of the cleaned ducts, by means of own software, in accordance with the ISO 9001 standard.

The difference Hamster Cleaning aims to make against the climate challenges is focusing on ventilation hygiene, contributing to reduced CO2 footprint of buildings, less energy consumption, safe and clean work, and living environment. For a better world, inside out.



COMPANY INFORMATION:

Ibis Sofia is a hotel, ideally located just 500 m from Sofia Airport Center. Also, 5 to 15 minute drive away from Megapark, European Trade Center, Inter Expo Center and Arena Sofia Hall. It is easily accessible by public transport – 1 minute walking distance to a bus and 1,6 km to metro station. With 111 rooms, a restaurant and a terrace with a view to Vitosha Mountian, free high speed WiFi, business corner and office by day services and huge parking, Ibis is perfect for business trips and a smart choice for weekend breaks.

Company details:

Year of establishment: **2014**
Number of employees: **26**

Phone: +359 894 413817

Email: h9671-sl@accor.com

Address: 132 Mimi Balkanska St., Sofia

Website: https://all.accor.com/hotel/9671/index.en.shtml

COMPANY INFORMATION:

IMCC EOOD is a consulting company, specialized in concept & solutions for electrical power conversion. Industry sectors are Renewable Energy (wind – solar – wave & tidal power generation), Transportation (hybrid and battery electric vehicles), Marine (design concepts on energy control for deck-equipment, propulsion and electrical brake systems).

Company details:

Year of establishment: **2013**
Number of employees: **1**

Phone: +359 879 801 501

Email: info@imcc-bg.com

Address: 62A – A 15 Shumako St., 1434 Sofia

Website: www.imcc-bg.com

INCOLAB SERVICES

Company details:

Number of employees: **43**
Key investments since establishment in Bulgaria: **Sample preparation plant, offices in port areas, staff qualification**

Phone: +35956824284

Email: office@incolabbg.com

Address: St., Akacci District, 8000 Burgas, Bulgaria

Website: isc.bg

COMPANY INFORMATION:

Independent Surveyors and Consultants Ltd. was established in 1996 in Burgas as a private owned inspection company.

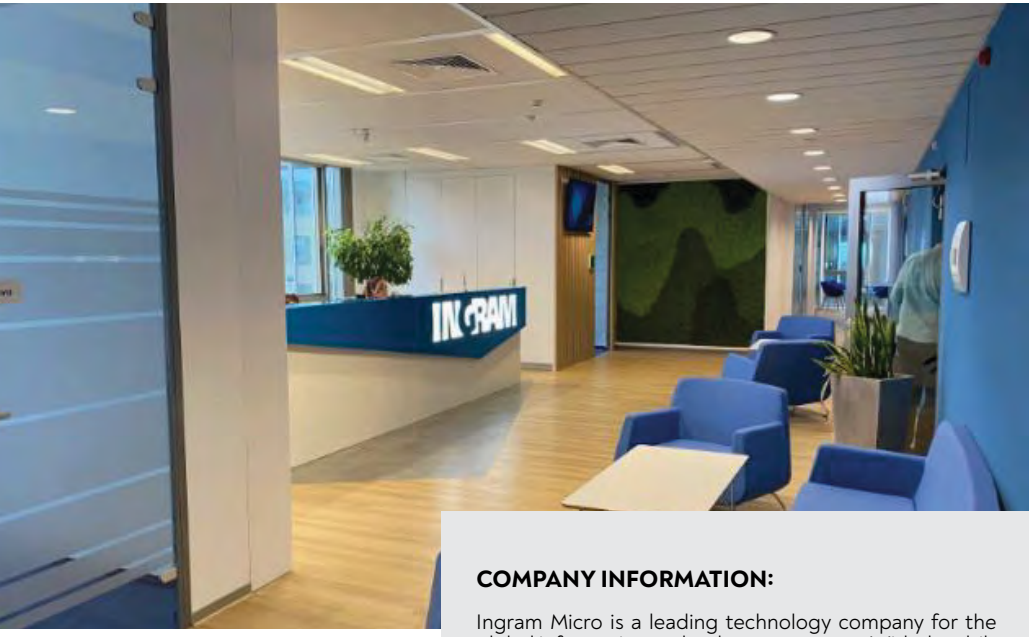
The field of business is rendering full range of inspection and logistic services at all Bulgarian Black sea and Danube river ports as part of the international trade.

In 1997, ISC Ltd. joined the International Group of Companies – Incolab Services B.V. as a full member under the name of "Incolab Services Bulgaria – ISC Ltd."

The close collaboration with the Head office in the Netherlands and the constant striving toward high quality and standards, resulted in a well-established company with proven market place and international recognition in a field of quantity and quality determination of import and export products.

The company has branch offices rendering inspection services at every Black Sea and Danube river port. Incolab provides its services also in the EU, Russia, Ukraine, Turkey, Egypt and (with international partners) in USA. Two laboratories for physical preparation and testing in Burgas and Varna are both well equipped, guaranteeing services in compliance with ISO and ASTM standards for fossil fuels (coal, petcoke, coke), grains, minerals, ores, concentrates, fertilizers, raw sugar etc.

ISC Ltd. provides inspection services and stock monitoring under provisions of SMA and CMA to depositing products as: concentrates, raw/refined sugar, oil products, grains, tobacco, foods, steel, metal and industrial products.



COMPANY INFORMATION:

Ingram Micro is a leading technology company for the global information technology ecosystem. With the ability to reach nearly 90% of the global population, we play a vital role in the worldwide IT sales channel, bringing products and services from technology manufacturers and cloud providers to business-to-business technology experts. Our market reach, diverse solutions and services portfolio, and digital platform Ingram Micro Xvantage™ set us apart.

Company details:

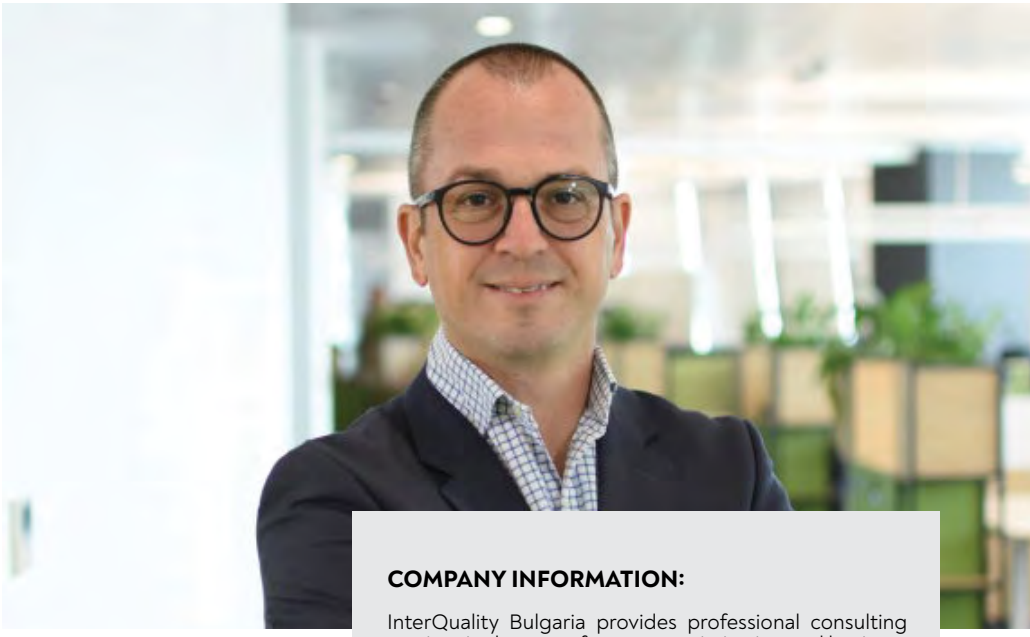
Year of establishment: **2012**
Number of employees: **1200+**

Phone: +359 2 804 9010

Email: Sven.Joos@ingrammicro.com

Address: N.115 Tsarigradsko shosse Blvd, European Trade Center, building D, floor 2 1784 Sofia, Bulgaria

Website: https://careers.ingrammicro.com/en/locations/emea/bulgaria/



COMPANY INFORMATION:

InterQuality Bulgaria provides professional consulting services in the area of process optimization and business transformations. It offers deep expertise and services in two main fields:

Consultancy services including business transformation, lean process optimization, of operational efficiency programs.

Training programs on process improvement methods: fully accredited Lean Six Sigma qualification trainings and certification programs, Lean management training programs, Scrum Agile and Project management training programs.

Company details:

Year of establishment: **2017**
Number of employees: **10**

Phone: +359887687617

Email: info@interqualitybg.com

Address: Sofia

Website: https://interqualitybg.com/en

INTERIMAGE

Company details:

Year of establishment: **2008**
Number of employees: **20**

Phone: +359 2 963 31 74

Email: office@interimage.bg

Address: 1 Damyan Gruev St, floor 7, Sofia 1606, Bulgaria

Website: www.interimage.bg

COMPANY INFORMATION:

At **Interimage**, we believe every brand has a unique charisma waiting to be discovered. Since 2008, we've been helping companies **communicate with impact, build trust, and inspire people.**

We are part of the **Interpartners Group** (www.interpartners.bg), a pioneer on Bulgaria's communications market since 1992, with specialized expertise in **PR & corporate communications, digital marketing, creative, BTL, and employer branding.**

Our integrated approach and strong regional presence through **SEEnthesis** (www.seenthesis.com) allow us to deliver seamless campaigns across **nine SEE markets.**

From global leaders like A**llianz, Henkel, METRO, Schneider Electric, Lilly Drogerie** to iconic local brands such as **DEVIN, AGIVA and AG Capital Group**, clients choose us for our ability to uncover what makes them truly stand out – and make it resonate.

Interimage has been repeatedly recognized by Bulgaria's leading PR sector organizations, including multiple times the title PR Agency of the Year.

Explorers of Brand Charisma

PR and corporate communications agency since 2008

Company details:

Year of establishment: **2022**
Number of employees: **15 (freelancers included)**

Phone: +32 497 47 70 71;
+ 359 89 423 23 08

Email:
info@itexpertseurope.com

Address: 10, Stefan Karadzha St.., 1000 Sofia Bulgaria;

Representative office: De Keyserlei 58-60 b19, 2018 Antwerp Belgium

Website:
www.itexpertseurope.com

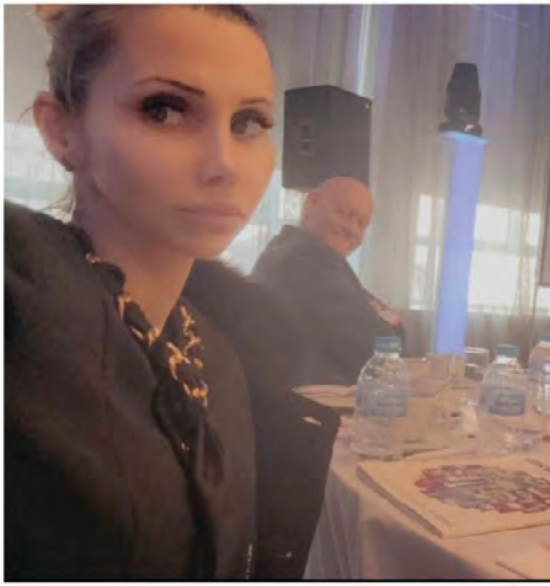
COMPANY INFORMATION:

Our company was founded in Bulgaria in 2013 as BAAER Business Alliance. In 2022, we acquired 50% of the Belgian IT company PAGE9 and rebranded ourselves as IT EXPERTS Europe Ltd. Led by our owner, Francois Van Leuven, who has nearly 30 years of freelance experience, primarily in Database Management across several countries (Belgium, the Netherlands, France, Luxembourg, Germany, Norway), we offer a variety of services:

- Managed services, primarily for Oracle, MS SQL Server, and PostgreSQL
- Placement of remote, hybrid and onsite consultants in all IT domains (including Linux DevOps, DBA and middleware, development in Java, .Net, etc.)
- Local and international recruitment services
- Nearshore projects
- Predominantly our consultants are based in the EU and Europe.

Our clients are predominantly West European and Bulgarian companies across various sectors, including healthcare, airports, banking and finance, chemical and pharmaceutical industries, IT partners, telecom companies, logistics, and HR firms.

IT EXPERTS
EUROPE



IPS Bulgaria
Industrial Projects Services

COMPANY INFORMATION:

IPS Bulgaria is a daughter company of the international Group-IPS, covering the region of South-East Europe. IPS is an abbreviation for Industrial Projects Services.

Group-IPS provides highly qualified engineering consultancy, design and project management services, which do help large investors around the World developing their production facilities and operations within preset quality, budget and timeline.

Main industries and commercial sectors of IPS operations are Steel and Aluminum, Chemical, Petrochemical, Pharmaceutical, Mining, Automotive, Commercial buildings and Hotels.

Company details:

Year of establishment: **2004**
Number of employees: **18**

Phone: +359 2 985 45 00

Email: boris.krastev@group-ips.com

Address: 2, Dyakon Ignatiy Str., 1000 Sofia, Bulgaria

Website: www.group-ips.com

Melexis
INSPIRED ENGINEERING

Company details:

Year of establishment: **2000**
Number of employees: **750**

Key investments since establishment in Bulgaria: Around EUR 75M, further expanding the complex of Melexis in Sofia with the impressive 15,000 m^2.

Phone: +359 2 427 6029

Email: reception_sofia@melexis.com

Address: 2, Samokovsko shosse Blvd.

Website: www.melexis.com

COMPANY INFORMATION:

Melexis designs, develops, and delivers innovative solutions in the field of microelectronics. The technologies developed by the company create next-generation products and systems aimed at reducing environmental impact, improving safety and security, and ensuring comfort for people. Melexis specializes in creating sensors for monitoring various systems—such as powertrain, temperature, lighting, electric brakes, electric steering, and more. The company is expanding its presence in emerging markets related to sustainable development, alternative mobility, robotics, and digital health.

The company is headquartered in Belgium. Currently, Melexis employs over 2,000 people in 20 locations worldwide. Melexis began its operations in Bulgaria in 2000, and today the team consists of over 750 people, and a serious R&D team. In 2022, the company inaugurated its new building in Sofia, a project featuring numerous innovations and technical achievements, including solutions ensuring sustainable use of natural resources.

COMPANY INFORMATION:

NK Technologies Ltd. is the official representative of POLYSTO Group Bvba and Stonhard for Bulgaria.

Specialized in the renovation of production facilities in the food industry, the company combines high-tech materials and aesthetics. We offer the CleanRock wall and ceiling protection system from POLYSTO, including chemical, water and bacteria resistant panels and innovative prefabricated holsters and boards.

Complete solutions with fiberglass reinforced polyester panels to extend panel life. The panels are strong, chemical resistant, anti-fungal and anti-bacterial. Suitable for the food industry, laboratories, medical premises and others with high hygiene requirements.

Stonhard is an unprecedented leader in the manufacture and installation of high performance epoxy and urethane floors.

Epoxy flooring: Long-lasting and attractive floors for industrial and commercial use, slip, chemical and abrasion resistant, with decorative and hygienic benefits.
MMA flooring: Chemical resistant methyl methacrylate floors suitable for low temperatures and fast installation, available in a variety of colours and finishes.
ESD flooring: Conductive floors, protecting against electrostatic discharge, suitable for industries requiring static control.

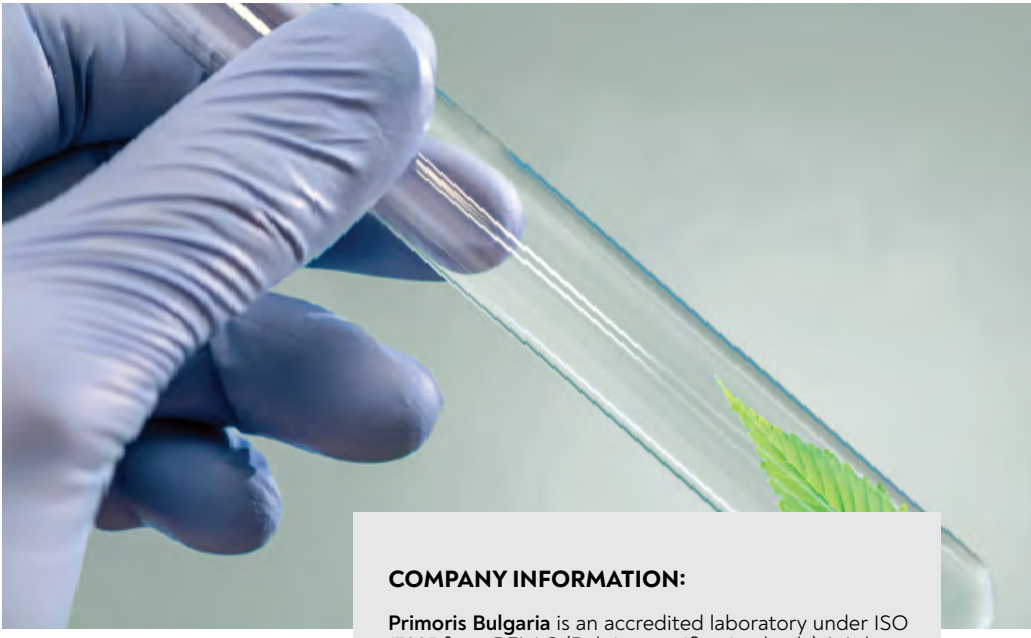
Company details:

Phone: +359 2 931 08 03

Email: office@nktech.eu

Address: 67, Kozloduy Str., Bulgaria

Website:
www.nktech.eu



PRIMORIS
YOUR RELIABILITY IN FOOD ANALYSIS

Company details:

Year of establishment: **2010**
Number of employees: **More than 20**
Key investments since establishment in Bulgaria: **Modern laboratory built with an area of 1000 m2**

Phone: +359(0)885 508 187

Email: info@primoris-lab.bg

Address: 134, Bratia Bakston Str. 4004 Plovdiv

Website:
www.primoris-lab.com

COMPANY INFORMATION:

Primoris Bulgaria is an accredited laboratory under ISO 17025 from BELAC (Belgian certification body). We have over 10 years of experience in the field of analysis in the food safety sector. The main activity of Primoris are analysis of food and feed for pesticides residue, contaminants, mycotoxins, microbiology, virology, GMO and others.
Our partners are companies from from across the Balkan region: Romania, Serbia, Turkey, North Macedonia, Bosnia and Herzegovina and others.

Sectors:

- Fresh products
- Bio (Organic)
- Baby food
- Cereals
- Animal feed
- Complex matrices

In collaboration with:

- Bulgarian Food Safety Agency
- Bio certification companies
- Supermarkets
- Importers and exporters of food and feed
- Retailers and traders

Knowledge, technology and expertise are at the root of the activities in which every subsidiary strives for quality and reability in operations, speed and customer support. With its reliability, speed and support, our service gives added value to the products offered by our partners. Primoris Bulgaria is a leader with technological innovations and scientific competence, as well as highly qualified staff.

puratos
Food Innovation for Good

Company details:

Year of establishment: **1992**
Number of employees: **80**

Phone: +359 76 67 00 71

Email: info@puratos.bg

Address: Pernik, Moshino, 2 Mladen Stoyanov Str.

Website: www.puratos.com

COMPANY INFORMATION:

Established in 1992, Puratos Bulgaria is a member of the Belgian Puratos Group, founded back in 1919.

Puratos is a worldwide leading supplier of products and technical support for artisans, industrial producers, retailers and HoReCa customers for bakery, patisserie and chocolate industries.

At Puratos, we help our customers to be successful in their businesses by turning technologies and experiences from cultures around the world into new opportunities.

Through a sustainable and balanced operating model, innovative solutions for production, taste, freshness and clean label of finished goods, we are strongly committed to improve the life of people and of the communities we are part of and to protect the planet.

In the factory located in Pernik, 6 mln euro was invested over the last 3 years for production and warehouse expansion, machinery, research labs and innovation center.

Company details:

Year of establishment: **2006**
Number of employees: **13**
Key investments since establishment in Bulgaria: **New main office with showroom in Sofia in 2020; new regional offices with showrooms in Plovdiv and Varna – in 2020.**

Phone: +359 2 488 79 48; +359 88 706 79 48

Email: office@reynaers.bg

Address: Bulgaria, Sofia 1407, 120, Cherni vrah Blvd, floor 1, office 1; Varna – 158, Devnya Str.; Plovdiv – 230A, 6-ti Septemvri Blvd.

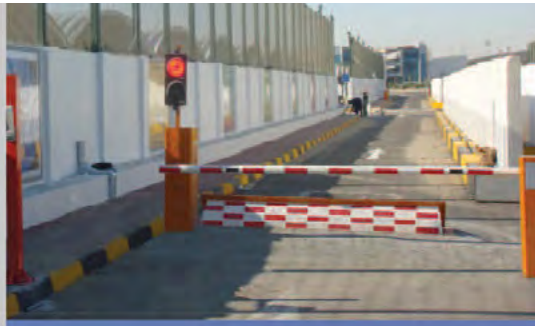
Website: www.reynaers.com

COMPANY INFORMATION:

Reynaers Aluminum Bulgaria, founded in 2006, is a subsidiary of Reynaers Belgium – a leading European developer and supplier of innovative and sustainable aluminum architectural systems. The product portfolio includes a wide variety of solutions for doors and windows, curtain walls, sliding and folding doors, sun protection systems, conservatories, glass roofs, atriums, ventilation windows, etc. In 2017 Reynaers acquired the famous Swiss brand of Forster steel profiles.

"TOGETHER FOR BETTER" is Reynaers' corporate slogan and reflects the identity of our family-owned business. Driven by innovation and entrepreneurial spirit, the international group of Reynaers always focuses on its partners to achieve sustainable growth together.

All of Reynaers' activities aim to increase the value of buildings and improve people's living and working environments, with a specific focus on stability, performance, and design.



ROSSIMA
fancy since 1991

COMPANY INFORMATION:

Rossima is a specialized company for design, delivery and installation of fencing systems and perimeter protection equipment, gabions and garden decoration. We also provide has offered of safety solutions for machine guarding, warehouse partitioning, property protection, automated warehousing and server rooms.

Rossima is the exclusive representative in Bulgaria of the world leaders in the field of fencing systems and equipment: BETAFENCE Belgium, LOCINOX Belgium, TROAX Sweden.

Company details:

Year of establishment: **2003**
Number of employees: **30**

Phone: 00359 887202247

Email:
rosen.berov@ogradi.com

Address: 60 Viso Str., 1152 Sofia, Bulgaria

Website: www.ogradi.com

Company details:

Year of establishment: **2000**
Number of employees: **225**
Key investments since establishment in Bulgaria: **Quarry equipment, Warehouses, Trucks, Packaging equipment**

Phone: +359 897992297

Email: k_kostov@sals-bg.com

Address: South Industrial Zone, Warehouse Sals, 9160 Devnya

Website: www.euroports.com

COMPANY INFORMATION:

SALS AD, Varna, a joint-venture between the EUROPORTS GROUP and GRANEX BULGARIA, was founded in 2000 as a logistic partner of Solvay Sodi.

SALS' main activities include packing, storing and loading of bulk and packed cargo, maintenance of packing and loading installations, warehousing, quarry operations (blasting, loading and hauling) and national specialized transport.

Since 2015 SALS has offered warehousing solutions for fertilizers (bulk storing/bagging) near the Port of Varna West.
SALS has an output of around 5 Mio Tons per year with 225 employees in its facilities in Devnya.

SEMBODJA

Company details:

Year of establishment: **1999**
Number of employees: **35**

Phone: +359(0)878 504 384

Email: office@sembodja.bg

Address: 51 Osogovo Str,
1303 Sofia

Website: www.sembodja.bg

COMPANY INFORMATION:

Sembodja OOD was established in 1999 and for the past 24 years has been developing a successful business focused on import and distribution of mineral, organic-mineral and organic fertilisers for agriculture, raw materials and chemicals for the fertiliser industry.

We are proud to have deep knowledge and contacts in the international fertiliser industry and maintain long-term partnership with recognised fertiliser producers in Bulgaria, Europe, Asia, Africa, and America. We are well informed and follow constantly the global trends in crop nutrition, and carefully select the partners we work with as well as the products we offer. Our expertise allows us to offer the best fertilisers for all agricultural crops cultivated in Bulgaria, operating with quality, price and accurate time of delivery.

The portfolio of Sembodja comprises more than 90 fertilisers for all types of application. Our experienced and dedicated team operating around the country includes highly qualified agronomists and chemists, giving us the possibility to consult our clients directly on the field.

Sembodja has its own laboratory for soil, water and plant tissue analysis allowing us to recommend the best products and practices for precise nutrition of crops, aiming at improving soil fertility, achieving higher yields and quality of cultivated crops, as well as preserving the environment.
Thanks to our experience and established partnerships with leading companies in the chemical industry, Sembodja is a major supplier of chemicals such as porous ammonium nitrate, technical urea, nitric/phosphoric acid, sodium chlorate, etc.

Our efforts are focused on expanding the company presence on the Bulgarian market through implementing new products and technologies improving plant nutrition and limiting the negative aspects of fertiliser application on the environment.

SERVIER
moved by you

Company details:

Year of establishment: **1993**
Number of employees: **77**

Phone: 02 921 5700

Email: office.bulgaria@servier.com

Address: 14 Tsar Osvoboditel Blvd., 1000 Sofia

Website: https://servier.bg/

COMPANY INFORMATION:

Servier is the 2nd biggest French-based pharmaceutical company, present in 150 countries worldwide. It is managed by a non-profit foundation.

This "foundation" operating model makes us different because it gives us a high degree of independence and allows us to put patients' interests at the centre of our activities, rather than shareholder or short-term financial interests.

That is why the Group invests 20% of its revenues in research and development.

Traditionally, Servier is a worldwide market leader on hypertension, cardiology, diabetology and venous diseases, but recently the emphasis has shifted to include research in oncology and haematology with innovative targeted treatments to address high unmet medical needs.

Servier Bulgaria has been present on the market since 1993 and has built strong partnerships over those 30+ years with scientific leaders, healthcare providers and patient associations in its fields.

Servier is also dedicated to leaving a positive and sustainable impact on society. Find out more on our website www.servier.bg

СОЛВЕЙ
СОДИ

Company details:

Year of establishment: **1997**
Number of employees: **~600**
Key investments since establishment in Bulgaria: **more than 1.5 billion BGN**

Phone: +359 519 95 000

Email: solvay.sodi@solvay.com

Address: 9160 Devnya, Industrial zone

Website: www.solvay.bg

COMPANY INFORMATION:

SOLVAY SODI, Devnya, is one of the biggest industrial companies in Bulgaria and the largest European plant for production of synthetic soda ash with a production capacity of 1,5 M tons of soda ash per annum. Soda ash is an essential raw material for the glass industry, used also in the production of detergents and cleaning preparations, in the chemical industry and metallurgy, silicates and glass fibers, while soda bicarbonate serves the markets of food products, animal feed, flue gas cleaning and healthcare.

Solvay Sodi was privatized in 1997, its main shareholders being the Belgian science group Solvay (75 %) and the Turkish group Sisecam (25 %).

SOUDAL

COMPANY INFORMATION:

Soudal is the largest independent producer of sealants, adhesives and PU foam products for specialists and private users in Europe. With more than 4,100 employees, a turnover of 1,4 BN € and 25 production sites on 5 continents, this 100% Belgian family-owned company – whose founder Vic Swerts is still Chairman – is a major international player and expert in specialty chemical building materials. Extensive investments in R&D, combined with a longterm vision of innovation and adapting to local market requirements, have formed the basis for the company's exceptional performance.

Company details:

Year of establishment: **2007**
Number of employees: **19**

Phone: 02 931 21 86

Email: officebg@soudal.bg

Address: 425, Tsarigradsko Shose blvd,Logistic park Universal, office 302, 1138 Sofia, Bulgaria

Website: Soudal.bg

Company details:

Year of establishment: **2010**

Phone: +359 2 979 2498

E-mail: office@rst-tto.com

Address: Akademik Georgi Bonchev Street, Block 1, 1113 Sofia

Website: https://rst-tto.com

COMPANY INFORMATION:

TAKT-IKI is a spin-off SME of the Office for transfer of technologies "Risk Space Transfer" RST-TTO, BAS providing research, consulting, engineering, marketing and commercial services in the field of aero-space defence and security technologies.

The company specializes in design, development and implementation of prototypes, customized tools, complex information systems (geographic information systems, image processing systems, information protection solutions) in fields such as national security, defence and crisis management caused by natural disasters, hazards and climate change.

TAKT-IKI offers software solutions based on satellite and geospatial data processing techniques are applied and implemented in a model to assist in the process of informed decision-making to the end users in the public and private sectors.

The company is implementing projects to address key socio-economic challenges that affect us on the local and regional scale advancing space science, technology and innovation for which it partners with leading companies and scientific organizations in the European research and innovation ecosystem.

The service portfolio includes also consultations, coordination and management of projects related to the transfer of technologies and innovations, organization and holding of events and forums, training, publishing and information activities.

A team of expert staff works to provide sustainable solutions, developing application–oriented ideas for new products and services, processes or optimization (innovating) of already existing products, which provides higher level of quality, streamlines work procedures, and ensures resource efficiency.

COMPANY INFORMATION:

Founded in June 2013 in Devnya, Bulgaria, currently owned by Prayon Belgium and UM6P Morocco, Technophos has grown from a visionary startup into a leader in phosphate technology, known for its innovative solutions and commitment to sustainability. Our journey began with a simple idea: to revolutionize the chemical industry by developing technologies that are both efficient and environmentally friendly.

Our Semi-Industrial Demonstration Center is a unique facility designed to bridge the gap between research and real-world application. This center plays a crucial role in the validation of new technologies, enabling us to test their effectiveness on an industrial scale before they go to market.

We provide our clients with the opportunity to evaluate their raw materials and processes under realistic conditions, gaining valuable insights into performance and feasibility. This hands-on approach ensures that every technology we develop meets the highest standards of efficiency and sustainability.

Here, a team of experts, including engineers, PhDs, and experienced professionals, collaborates to develop groundbreaking phosphate technologies. Every new project starts with a question, but at Technophos, it ends with a sustainable solution that advances the industry. Our mission is to create waste-free phosphate technologies that promote sustainability and reduce environmental impact.

Today, Technophos stands as a testament to what can be achieved through determination, creativity, and a relentless pursuit of excellence.

Company details:

Year of establishment: **2013**
Number of employees: **36**

Phone: +359 51958387

Email: office@technophos.com

Address: Technophos administrative building, Industrial zone South, 9160 Devnya, Bulgaria

Website:
https://technophos.com/

televic

Company details:

Year of establishment: **2000**
Number of employees: **More than 150 and growing**

Phone: +359 32 949 497

Email:
hr.bulgaria@televic.com

Address: Televic Bulgaria R&D 91, Maritza Blvd. 4000 Plovdiv Bulgaria; Televic Bulgaria Operations, Televic Bulgaria Ltd. 15, Treti Mart str. 4204 Tsaratsovo, Municipality Maritsa, Bulgaria

Website:
https://www.televic.com/bg

COMPANY INFORMATION:

When communication needs technology, Televic is at work.

Televic is a supplier of high-tech and high-quality communication systems for four specific markets: healthcare, education, the train sector and the conference market. Examples include reliable passenger information and control systems for trains and trams, high-end solutions to increase the healthcare team's efficiency, innovative systems for moderated meetings and conferences and solutions for e-learning.

With a strong vision which is becoming the number one position in all of the four industries through technological leadership and excellence, the strong focus on innovation and strong customer orientation, our goal is to enhance even more international, sustainable and profitable growth.

Founded in 1946, Televic today has more than 1000 employees worldwide, serving customers in every corner of the world.

THE
BUSINESS
INSTITUTE

Company details:

Year of establishment: **2010**
Number of employees: **8**

Phone: +359 882 924 710,
+359 894 590 530

Email: office@thebusinessinstitute.eu

Address: 23A Frederic Joliot-Curie Str., Sofia 1113

Website: http://www.thebusinessinstitute.eu/bg/

COMPANY INFORMATION:

The Business Institute is a catalyst for business skills With practical trainings, we challenge the participants' potential for high professional jumps and initiatives for positive change, business and personal growth, increasing efficiency, innovation.

We organize open trainings in the form of workshops, master classes and business programs in the areas of:

- Leadership and teams
- Sales and negotiations
- Business and personal finance
- Projects and processes
- Innovation and change
- Marketing management
- Strategy and execution
- alternative MBA and Business Essentials

We provide customized training solutions in various areas of business management. The company is a leader in the design, organization and delivery of a variety of training programs, solutions and consulting services for employee development. Our team has a proven track record of assisting in solving conventional and unconventional but always challenging business tasks.

The facilitators of the Business Institute are practitioners with significant experience – managers, entrepreneurs and experts, certified in various modern methodologies and training approaches.

Company details:

Year of establishment: **2006**
Number of employees: **120**

Phone: +359878522004

Email: info@marhill.be

Address: THIFLEX 1 EOOD
6 Vasil Levski Str.
4130 Belozem, Rakovski
Municipality, Bulgaria

Website: www.marhillpack-aging.com

COMPANY INFORMATION:

Manufacturing Big bags for powders and granulates , both in chemical and food industries- is our core business since 2006.

A customer-focused approach that allows us to offer a tailor-made solution for the demanding needs of our customers is in our DNA.

We focus on short delivery times, innovation and sustainability.

The high level of staff training, detailed analysis of needs, the use of modern production and testing equipment and quality control at all stages of production enable us to consistently deliver high quality products.

Company details:

Year of establishment: **2006**
Number of employees: **14**

Phone: 02 9549560

Email: law_office@tdlawfirm.com

Address: 3 Dr. Christo Stambolsky Str., 3rd Floor, 1463 Sofia, Bulgaria

Website: www.tdlawfirm.com

COMPANY INFORMATION:

T&D Law Firm is specialized in providing of a wide range of legal services to companies, non-profit organisations and individuals in conducting of legal due diligence and assessment of investment projects, mergers and acquisitions, real estate sales and purchase transactions, issuance of legal opinions and advising on all matters of civil, commercial and administrative law, representation in litigation and arbitration proceedings. Our focus is on:

Corporate&Commercial – incorporation of companies, drafting of documents and providing of legal assistance with respect to convening of general meetings and sessions of the management and controlling bodies, meetings with clients and representatives of administrative authorities.

Energy Regulation&Environment – specialized legal advice with respect to the regulatory regime and licensing of energy companies, including price regulation and carrying out of licensed activity, concession in the field of extraction of natural resources, environmental protection and implementation of environmental remediation and improvement projects.

Insurance – legal services for protection and cooperation with respect to settlement of insurance disputes, drafting of legal opinions on insurance matters.

Intellectual Property – registration of trade-marks and patents, legal assistance and protection of intellectual property rights, representation before the Bulgarian Patent Office and the European Union Intellectual Property Office.

Litigation&Arbitration – legal representation and cooperation in resolving of disputes before the Bulgarian and foreign courts.

Company details:

Year of establishment: **2006**
Number of employees: **18**
Key investments since establishment in Bulgaria: **Constant renewal and increase of the existing fleet; investment in real estate properties: purchase of offices, land and construction of own facility**

Phone: +359886700427

Email: gert.bernard@transportgroupbulgaria.com

Address: 22, Klisi Para, 4204 Tsaratsovo, Plovdiv region

Website: www.transportgroupbulgaria.com

COMPANY INFORMATION:

Transport Group Bulgaria Ltd. is a fast growing freight transport company, whose administrative and commercial base is located in the suburbs of Plovdiv, one of the most significant industrial hubs in the country.

With over 30 years of experience in the transport field and with an extensive fleet of multi-purpose fully equipped Euro 6 vehicles, we have achieved a stable market share and a number of satisfied long-term clients all around EU. We carry goods throughout Western, Central and Eastern Europe, meeting all international standards and legislation.

The remarkably fast rhythm of the company's development is due to professionalism, responsibility, adaptability and mainly to the quality services offered to the clients. These are values that we support and further develop, both in our client service and in the projects we plan to pursue.

COMPANY INFORMATION:

TURBO'S HOET Bulgaria was founded in 1996.
Since 2011 the company has been 100% owned by TURBO'S HOET GROUP N.V.

The main activities of the company are:

·Complete refurbishment and repair of turbochargers for trucks, passenger cars and industrial applications;

· Sales of new turbochargers of all significant manufacturers as: BorgWarner, Garrett, Holset, Mitsubishi and IHI.

The company is well-known on the local market with its high-quality service and performing high-class reconditioning of turbochargers, supported by first class extended 2 years warranty.

Company details:

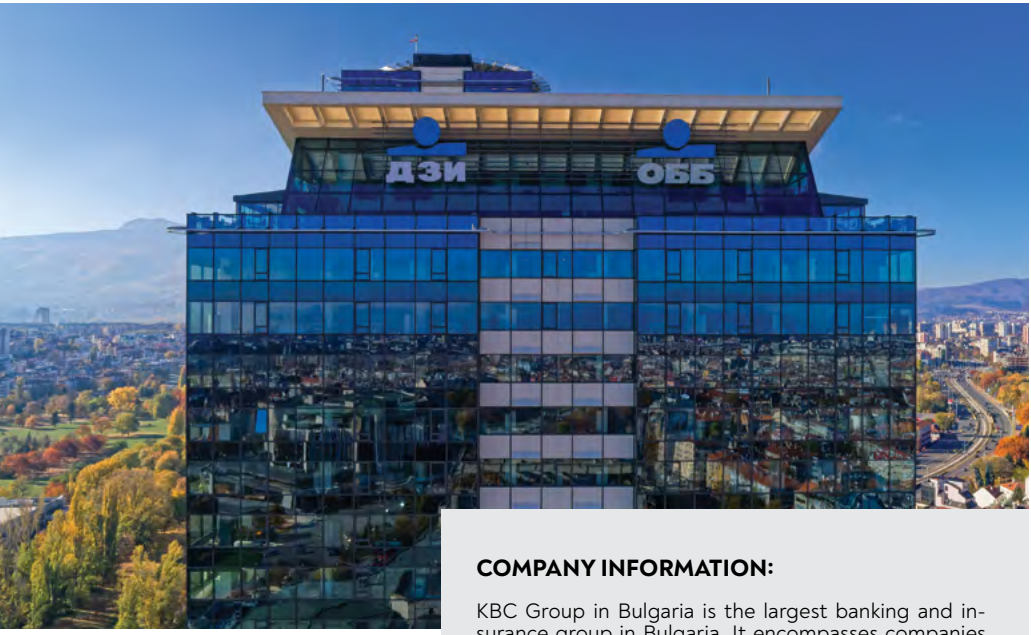
Year of establishment: **1996**
Number of employees: **28**
Key investments since establishment in Bulgaria: **BGN 2,500,000**

Phone: +359 2 813 81 35

Email: thgb@th-group.eu

Address: 357A Slivnitsa Blvd., Lyulin 1, 1343 Sofia

Website: www.turboshoet.bg



Company details:

Year of establishment: **1992**
Number of employees: **4000+**
Key investments since establishment in Bulgaria: **In 2007: acquires Cibank and DZI; In 2017: acquires UBB, Interlease and Metlife; In 2021: acquires NN**

Phone: 02 902 9341

Email: pr@ubb.bg

Address: 89b, Vitosha, Blvd. | UBB Millennium Center, 1463 Sofia

Website: www.ubb.bg

COMPANY INFORMATION:

KBC Group in Bulgaria is the largest banking and insurance group in Bulgaria. It encompasses companies with extensive histories and diverse experiences. The entities within KBC Group in Bulgaria include United Bulgarian Bank, DZI, UBB Interlease, UBB Pension Insurance, UBB Asset Management, and UBB Insurance Broker. These companies offer a comprehensive range of financial services comprising banking, insurance, leasing, asset management, and pension insurance. As a client-centric organization, UBB maximizes the potential of its affiliation with the prominent KBC Group.
In the summer of 2022, the Belgian KBC Group acquired the business of Raiffeisen Bank International in Bulgaria for the record-breaking deal of more than 1 billion euro. The new united bank UBB became the largest one in terms of assets.

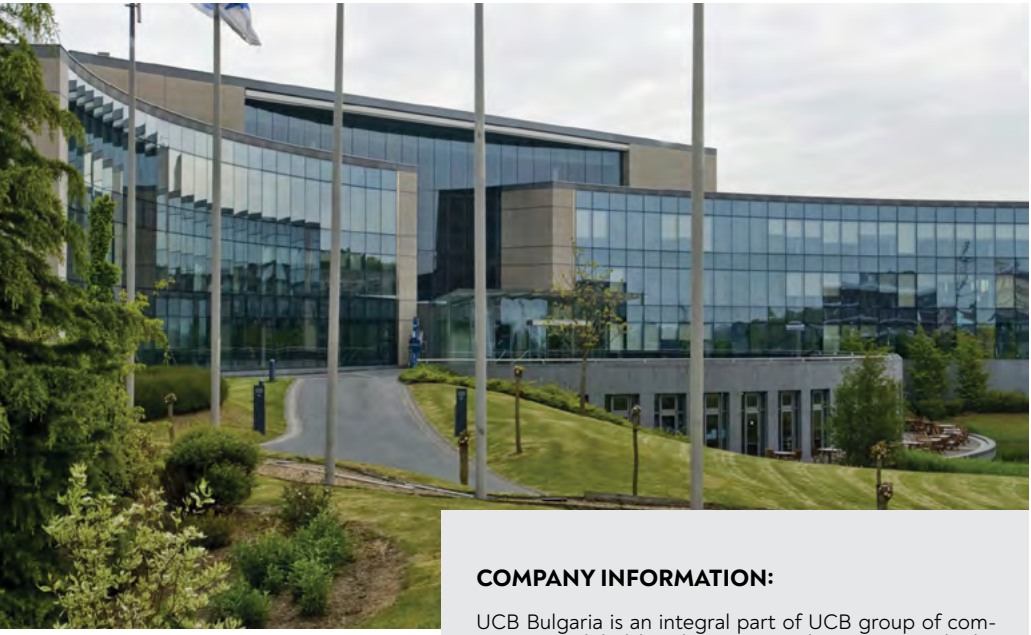
In alignment with KBC Group's vision in Bulgaria, UBB prioritizes digitalization with a human touch and the modernization of its services. UBB is also strongly committed to contributing positively to the transition towards a sustainable economy and society. By fostering open collaboration with a diverse ecosystem of partners, UBB creates enduring value for its customers, empowers employees, promotes sustainability across businesses of all sizes, and works towards a sustainable future.

In 2025 UBB won the prestigious recognition as the Best Bank in Bulgaria and the Best Bank in the ESG domain for 2025 at the annual Euromoney Awards.
In 2025 the international magazine Global Finance has named UBB the most innovative and best digital bank for customers in Bulgaria.

WE SUPPORT SUSTAINABLE FUTURE

As a leading banking institution and financial group in the country, we have a responsibility and commitment to sustainable development and environmental protection. Our clear message is that climate change is happening and that each of us, as a business, an organisation, an institution, an individual, can contribute to the benefit of the future of our planet - **Christof De Mil, Country Manager of KBC Group in Bulgaria, CEO of UBB**

Towards a sustainable future



Inspired by patients.
Driven by science.

Company details:

Year of establishment: **2001**
Number of employees: **10**

Phone: +359 (2) 962 30 49

Email:
Office.Bulgaria@ucb.com

Address: 2B Srebarna Street, Floor 9, Office 8B, 1407 Sofia

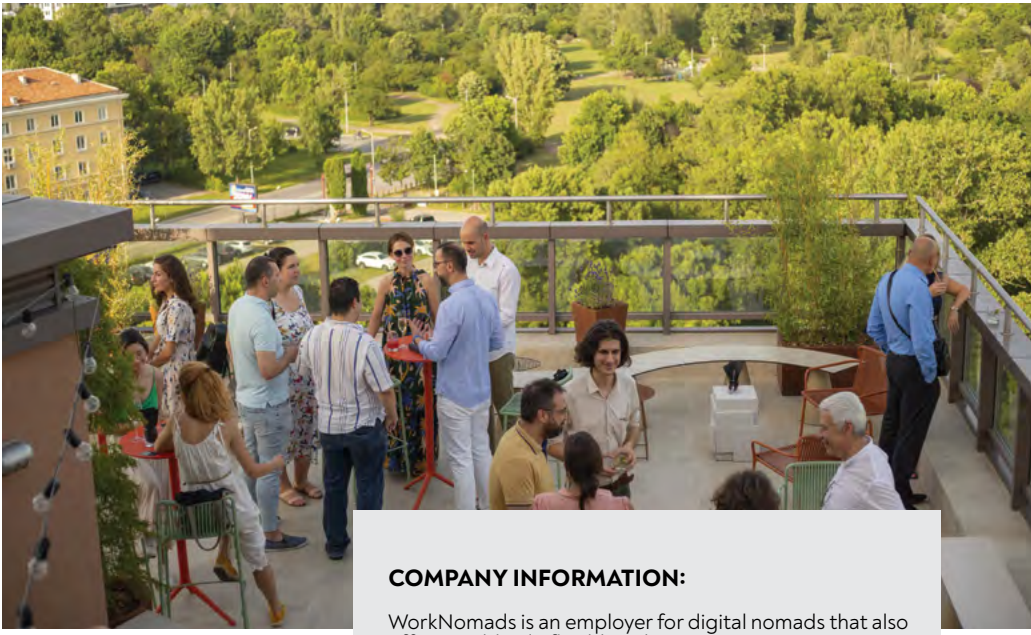
Website: https://www.ucb.com/ , https://www.ucb.bg/

COMPANY INFORMATION:

UCB Bulgaria is an integral part of UCB group of companies: a global biopharmaceutical company with the ambition to transform the lives of people living with severe diseases, allowing them to live the best life that they can – as free as possible from the challenges and uncertainty of disease. That commitment comes to life in our research and development activities across neurology, immunology, and other areas where our expertise, innovation and ambition align with unmet needs.

UCB's business is strong and ranked 3rd among top Belgian companies by market capitalization as of December 2022*, with total revenue reaching €5.5 billion in 2022. This success is powered by the approximately 8,700 people – from our headquarters in Belgium and across nearly 40 countries worldwide.

Key investments since establishment in Bulgaria: >1 million Bulgarian patients' lives covered with UCB solutions during its presence in the country and ~70 thousand annualized average treated patients in 2022**. >3.3€ million local R&D and >1€ million investment in healthcare professionals & patient organizations' education and support for the 2017-2021 period#. UCB products for >15€ million released on the local market in 2022**. ** Source: IQVIA # Source: http://www.transparencybg.org/



WorkNomads

Company details:

Year of establishment: **2021**
Number of employees: **80+**
Key investments since establishment in Bulgaria: **Upwards of €10m**

Address: 1a Docor Yordan Yosifov Str.,Sofia, Bulgaria

Website: https://worknomads.com/

COMPANY INFORMATION:

WorkNomads is an employer for digital nomads that also offers worldwide flexible coliving.

We hire (inter)national talents as our employees in Bulgaria, high-end niche experts in the field of Industrialized and Software Engineering, Business Development and Marketing & Design. We deploy their services remotely to clients' projects worldwide.

At the same time, we transformed the former Suite hotel in Studenski grad, into the WN LAB Hotel. With 120 rooms it's the biggest hybrid co-living hotel in Bulgaria. Our hotel sets the scene for the future way of living and working. It's a mixed use of hotel and flexible coliving and coworking, all under the same roof!

As per the legal requirements, our employed nomads can live and work from WN LAB Hotel for a minimum period and will have the flexibility to work remotely at a destination of their choice or stay at partnership residences abroad. Currently we have offer flexible coliving in Colombia, Bali and Thailand.

Our business streams such as outsourcing, hotel, coliving & coworking services are existing services but we bring them all together under one roof. The uniqueness of our concept stems from the fact that we employ the nomads ourselves and that they're living in our WN LAB Hotel and remote partnerships worldwide. However, our employees and guests are not obliged to take up all services we offer. Everyone has the freedom and flexibility to choose what's best for them. We just want to give people access the opportunity that suits them best and empower them to live life their way.

YOURCE
BULGARIA

Company details:

Year of establishment: **2006**
Number of employees: **>250**
Key investments since establishment in Bulgaria: **In 2022 we established Yource Greece SA with seat in Thessaloniki and Yource Bulgaria AD as its parent company.**

Phone: +359 2 4899442, +359 2 4899650

Email: info@bg.yource.cc

Address: 2 Donka Ushlinova Str., Garitage Park, Build. 1, fl. 1, 1166 Sofia

Website:
https://yourcebulgaria.cc/

COMPANY INFORMATION:

Contact and call centers come in many forms. Yet Yource Bulgaria is not just one of the many contact centers abroad. Our continuous striving for quality and flexibility has made us unique in several ways. Together with our clients, we are driven by a collaborative culture where we challenge each other to find new ways to be better, faster, and smarter at what we do.

Fully GDPR, PCI and ISO 18295:2018 compliant, in 2017 we partnered with the largest Contact Center organization in the Benelux: Mifratel NV. In 2018, after the acquisition of the Dutch companies Fintrex BV and PCS BV, we all became YOURCE. With locations in Belgium, The Netherlands, Luxembourg, Bulgaria, Greece, Suriname, Spain and Morocco, YOURCE has the capacity to offer tailor-made Customer Contact solutions across all channels: Customer Care & Sales, Inbound, Outbound, Email, Social, and more.

Customer experience is about empathy. It's about delivering experiences people love. Experiences based on trust and honesty. We want to make a difference in the world where customers are always expecting more and better, so we attach great importance to excellent training and support. Our employees occupy a crucial position within our company where their performance is the key to our success. Training our employees means we are investing in personal development and finding opportunities for our people to progress within the company. We believe in discovering people's potential, guiding talent, and encouraging their creativity – these are key elements for individual's growth.

In an uncertain and fast changing world, International Logistic & Trade Finance contract management have to be approached globally .

Based on the 35 years experience of one of its founders, GALISIMA can support you for consultancy, training or managing of International Contract whenever you are in position of Seller or Buyer. Support can be granted at any step of your operations (tendering, execution, problem solving).

Evaluating all costs (even hidden ones) and specific conditions of origin and/or destination countries (Incoterms, Embargoes, dealing with customs duties and taxes, Transport method constraints, Secured payments with Letter of Credit appropriated to your transaction and logistic operations, ….) to avoid jeopardizing the interest of your company.

GALISIMA is specialized in handling auxiliary equipment for industry/power plants as well as for medical/pharmaceutical equipment for Europe, CIS, Asia, Central & South America .

Example from a recent operation :

Biomedical machinery purchased in Italy by a Belgian company, properly checked and packed in Belgium for final delivery to Mexican client including EU/MEXICO customs & fiscal matters and payment surety.

Italian Equipment properly checked and packed in Belgium

for a Belgian company delivered in Mexico with appropriate documents for Mexican customs

GALISIMA-ONE LTD

All activities can be done in English and/or French. Contract and/or documents can be handled in any main international language on request.

vincent.repay@galisima-one.com
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V. REPAY (FR/EN/NL/DE) :
+359 884 438 787
G. KOZHUHAROVA (BG/EN) :
+359 889 093 989

Reynaers
Aluminium

Together for better